Language Training Center Program Foreign Area Officer Regional Skills Sustainment Initiative: Open Competition 2023

Frequently Asked Questions

Q: Can you clarify the eligibility requirements for this competition?

A: This is an open competition. Any institution that meets the eligibility requirements of the RFP is welcome to submit a proposal. The primary eligibility requirements are found on page 2 of the RFP, which states:

“Accredited U.S. institutions of higher education with instruction in regional and area studies are eligible to apply. Historically Black Colleges and Universities and Minority Serving Institutions are encouraged to apply. Applicants must demonstrate the capacity to provide instruction in regional and area studies for Foreign Area Officers that addresses U.S. national policy, regional issues, third party influences, culture, communication and negotiation skills. Additionally, applicants must demonstrate the ability to organize and provide seminar sessions outside the continental United States (OCONUS). The Department of the Navy is the primary DoD partner under this initiative and applicants must demonstrate the capacity to work together as a team to support this project. Applicants must also demonstrate the capacity to deliver custom designed training outside the regular academic calendar.”

Q: Will only Navy FAOs be participating in the sessions or also FAOs from other branches?

A: This is for all FAOs of all branches. The Navy is the DoD partner for this initiative. DLNSEO disseminates the information out regarding seminar dates and topics to the FAO Council from all military departments including the Coast Guard and the Reserve Component. FAOs representing all branches are eligible to participate in the seminars. Please refer to page 3 of the RFP for seminar participant information.

Q: Can you clarify the day and date for the submission deadline?

A: The submission deadline is Wednesday, May 31, 2023 at 4:30pm ET.

Q: Given the currently increasing costs of travel, do respondents stick to the $900,000 budget or submit what is necessary to fulfill the requirements of the RFP?

A: The budget allocation is up to $900,000, so submitted budgets need to fit within the parameters of that budget allowance, not to exceed $900,000.